



FEBRUARY 2016

Derek Kasten
Interstate Roofing & Waterproofing
N5544 Commerce Road
Onalaska, WI 54650

Dear Derek:

I am honored to announce Interstate Roofing & Waterproofing as a winner in the Firestone Building Products 2016 Master Contractor Program. Enclosed, please find a letter from Firestone Building Products President Tim Dunn congratulating your firm on its accomplishment and detailing your exceptionalism within the program. The letter can be duplicated for inclusion in bid submittals, marketing materials and other external communications.

I hope this helps distinguish Interstate Roofing & Waterproofing as a leading commercial roofing contractor and drives success for your business throughout the coming year. Please call your local sales representative or Stacey Wolf, marketing specialist with Firestone Building Products, at 317-575-7027 with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "AS", with a long horizontal flourish extending to the right.

Anthony Salvatore
Vice President of Sales, Firestone Building Products

FEBRUARY 2016

Derek Kasten
Interstate Roofing & Waterproofing
N5544 Commerce Road
Onalaska, WI 54650

Dear Derek:

Due to a series of impressive projects completed in 2015, and for the firm's commitment to superior commercial roofing, Firestone Building Products has presented Interstate Roofing & Waterproofing with the 2016 Master Contractor and Inner Circle of Quality awards, which are among the commercial industry's most distinguished honors.

The annual Master Contractor Program honors top Firestone Building Products Red Shield™ Licensed Roofing Contractors for excellence in roofing system installation, quality of work and customer service. This is the 28th time Interstate Roofing & Waterproofing has earned the Firestone Building Products Master Contractor Award. The firm achieved this designation by meeting requirements for total square footage installed; outstanding inspection ratings on materials covered by the Red Shield™ Warranty; and the number of completed Red Shield warranted jobs. Master Contractors were also required to earn a Preferred Quality Incidence Rating (QIR) that did not exceed three times the average QIR for Red Shield Contractors.

Interstate Roofing & Waterproofing earned the esteemed Firestone Building Products Inner Circle of Quality Award for the 23rd time. This award recognizes an elite group of Master Contractors who installed a minimum of eight warranted Firestone Building Products roofing systems each in 2014 and 2015; and four roofs per year for each of the prior three years. They were also required to maintain at least 2 million square feet of Firestone Building Products roofs under warranty and achieve an annual Quality Incidence Rating (QIR) of 1.0 or less.

On behalf of Firestone Building Products, I congratulate Interstate Roofing & Waterproofing on a successful 2015. The firm demonstrates a commitment to excellence and has upheld our high commercial roofing standards. We are pleased to recognize Interstate Roofing & Waterproofing as a Master Contractor and Inner Circle of Quality Award winner, and look forward to continuing our partnership to provide superior building performance solutions in 2016 and beyond.

Sincerely,



Timothy C. Dunn
President, Firestone Building Products